# Ond Gondon Product Knowledge Guide





# Table **Of Contents**

**Welcome To Matrix Features + Benefits Usage Recommendations De-Coding Tonal Control Hair Diversity Matrix** The Power Of Tonal Control Clear Super Sync + Tonal Control Consultation **Favourite Formulas Tonal Control BlondeMax Tonal Control Shade Chart Tonal Control FAQ Advisory Line** 



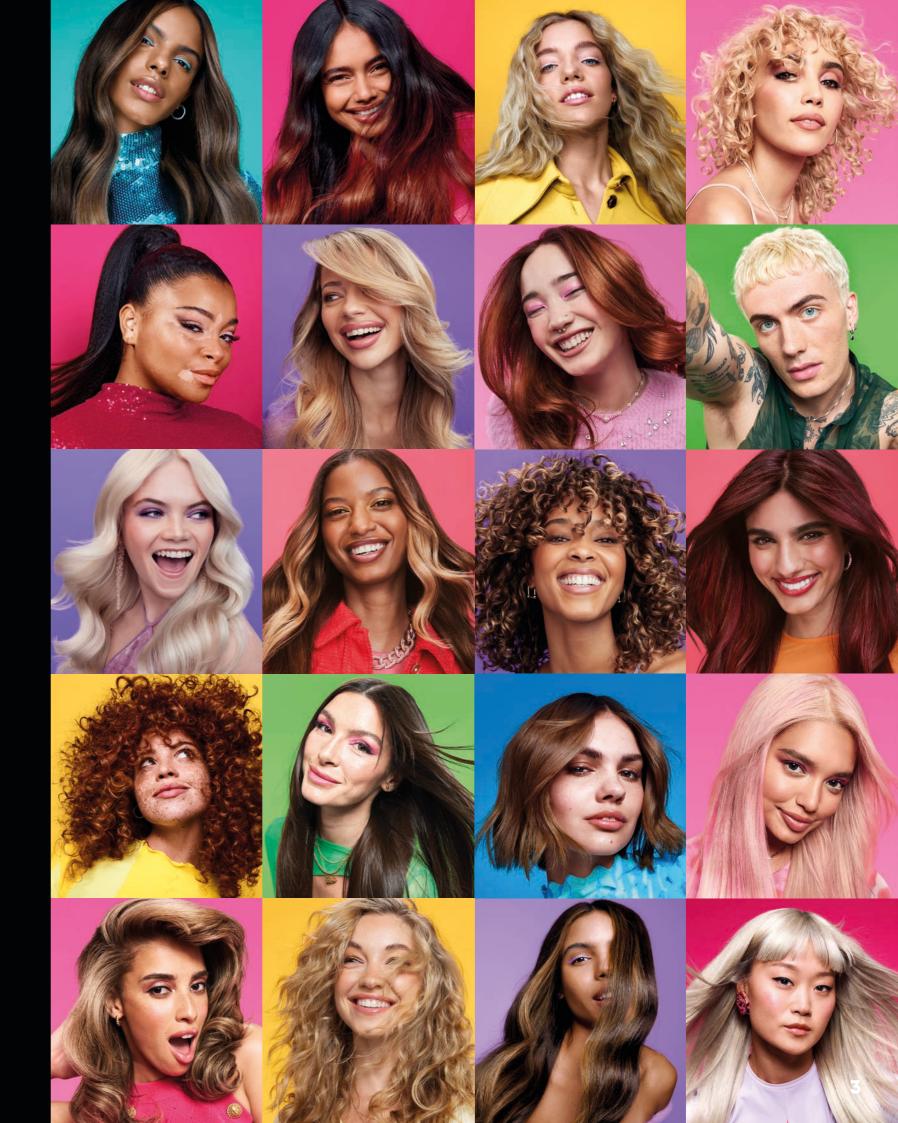


2

# All Hair Types. All Humans.

At Matrix, we welcome all hair types and all humans.

That's why we work with our labs and network of stylists around the world to develop hyper-targeted solutions for each and every hair type—every level, underlying pigment, diameter, and pattern.



# **Tonal Control** Our most predictable acidic gel toners for ultimate post lightening control.



**Pre-Bonded** 







matrix

Acidic Gel Toners Nuanceur Acide En Gel





\*for a pleasant smell \*\*no animal derived ingredients or by products

# Usage Recommendations Tonal Control

## Balayage Lightening & Toning Service

- 1. Pre-lighten
- 2. Rinse & cleanse
- 3. Root tap with Tonal Control darker shades & keep the blonde pop at the face frame, with BlondeMax shades
- 4. Process for 20 minutes
- 5. Rinse & condition

## Achieve Blonde Brilliance with a Top Coat

- 1. Rinse & cleanse
- 2. Apply Tonal Control Clear
- 3. Process for 20 minutes
- 4. Rinse & condition

The 6 Week Refresh: Lifting Service

- 1. Lighten the regrowth on the face frame
- 2. Rinse & cleanse
- 3. Refresh the blonde pop using BlondeMax shades
- 4. Process for 20 minutes
- 5. Rinse & condition



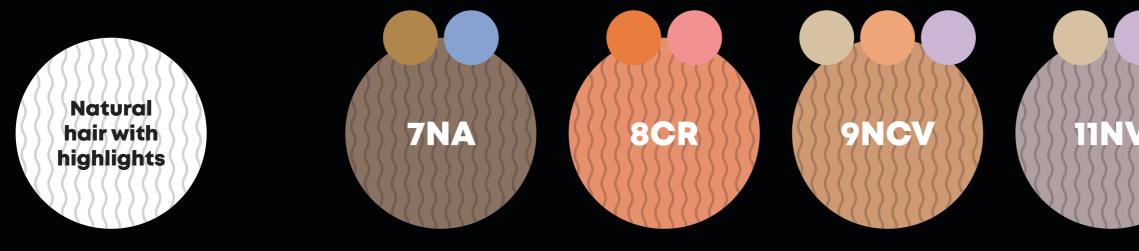
5

# **De-Coding Tonal Control**

Total Control gives a soft lip gloss like overlay; it gently veils the hair rather than covering it. Think of Tonal Control more like a glaze that enhances rather than covering, allowing the newly lightened or existing highlights, balayage, or any technique to remain visible with no lift to the natural hair, either at the root or mids + ends. Tonal Control is ideal for toning without losing dimensions in lightening patterns.

Below are four Tonal Control shades, showing their tonal values and the result over the natural hair with highlights.

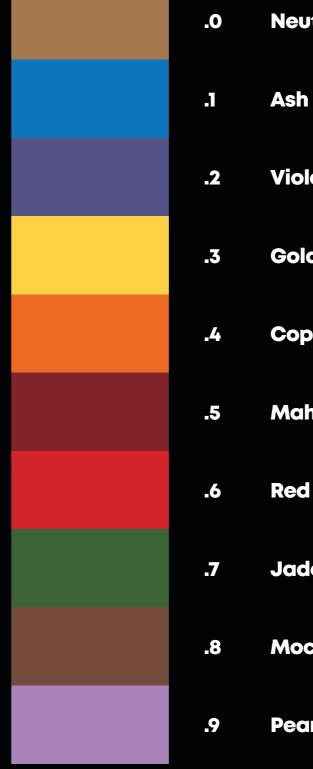
On the left is a white circle with illustrated lines, this is to represent the natural hair with highlights.





# **De-Coding Tonal Control**





# Neutral

# Violet

# Gold/Warm

### Copper

# Mahogany

# Jade

# Mocha

# Pearl

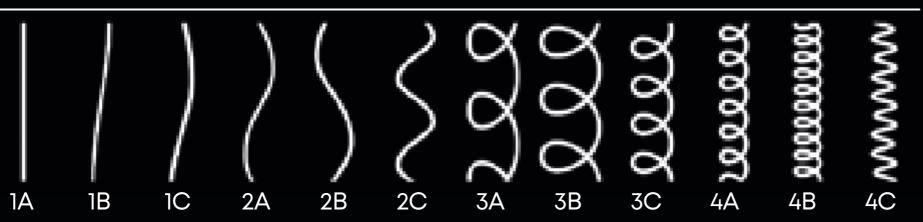
# Hair Diversity Matrix

Diversity Is Not An Ideal. It Is A Fact

That is why we created the **Hair Diversity Matrix** - a scorecard made up of 4 key dimensions to ensure our colour portfolio addresses the unique needs of **every hair type**, so you can **colour every client with confidence**.







# **Natural Underlying Pigment And Its Effect On End Results**

All natural hair colour consists of two basic pigments: black-brown and red-gold. Together, these two pigments create the natural colours of hair. The proportion and type of pigments in a strand of hair determines whether the hair is dark or light and whether the hair is cool or warm. As hair colour is lightened, the warm natural underlying pigment colours of red, orange and yellow are revealed.

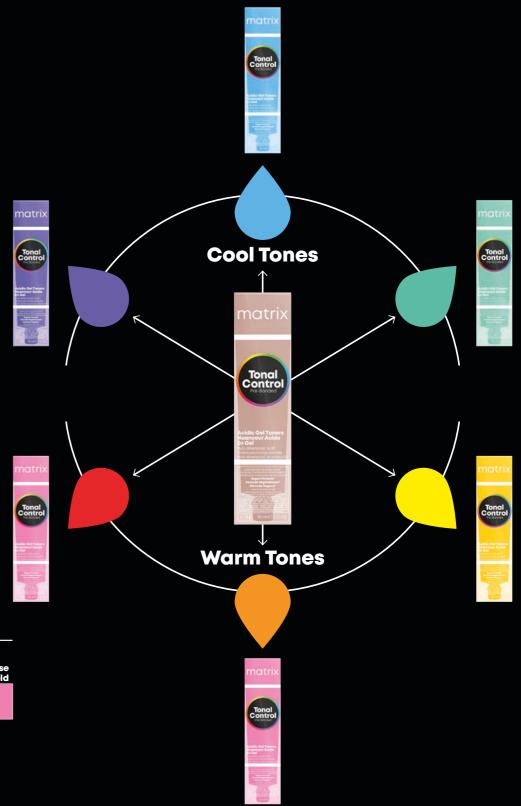
When lightening and toning the hair, the result is a combination of the level of lift from lightening and the tone chosen from Tonal Control. You will either control with a cool shade in Green, Blue or Violet tubes. Subdue or Balance with Neutral tubes. Enhance underlying warmth with Yellow or Pink tubes.

A fundamental rule of hair colour is that cool tones neutralise warm tones and warm tones neutralise cool tones. The cooler the tone, the more effectively it can eliminate warmth. In Tonal Control the Ash, Titanium, Pearl and Violet tones are the colours that most effectively eliminate warmth. The following chart shows how the natural underlying warmth of the hair affects the final tone.

Natural Exposed Underlying Pigments	Tonal Control Tone	Combined Result
Warm	Warm	Warm-Warm
Warm	Neutral	Warm
Warm	Cool	Neutral
Warm	Cool / Cool	Cool

# **Colour Wheel**

The colour wheel shows the complementary relationships of the primary, secondary and tertiary colours. It also shows the warm and cool colours.



	—— Neutralise —							—— Subdue ——					Enhance										
	Neutral Jade	Titanium	Ash Ash		Neutral Ash			Pearl Violet			Neutral Violet									Neutral Red		Copper Red	
Bulk/ Pack Colour																							

9

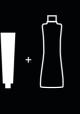
# The Power Of **Tonal Control Clear**





#### **Best For:**

- Diluting the tonal deposit of Tonal Control shades
- Adding shine



## **Mixing Ratio 1:1**

Tonal Control Clear + Matrix 10 Volume (3%) Cream Developer

Processing Time: Up to 20 minutes room temperature\*

Brilliant Top Coat is a go to service for up to 8 weeks of high gloss shine. Tonal Control Clear is Pre-Bonded for clients looking for a bonding service without changing the colour of their hair.



# 3 of our **Tonal Control Shades** have HD Technology

**For longer lasting hold** and more vibrant tone 8C, 8CR + 8VR have HD Technology. Although these shades cannot be intermixed with each other or other shades from Tonal Control they can be **diluted with Totally** Transparent (Clear), a favourite of mine is 1 part 8VR + 1 part Clear + 2 parts 10 Vol Matrix Developer.

Jayne Scrafton Matrix Regional Education Developer @JayneUKI

# Key

Shades containing HD-Red dyes are not recommended for mixing with each other or with any other shade, except Clear.



HD-C



# Super Sync + Tonal Control

Alkaline vs. Acidic Technologies

	matrix Experimentary Brance	matrixmatrixmatrixmatrixmatrixmatrixmatrixconcretconcretconcretconcretconcretconcretconcretservice									
	Super Sync Alkaline Toners	<b>Tonal Control</b> Acidic Toners									
Description	Formulated for seamless, blending results.	Formulated for long-lasting multi-dimensional results with no lift.									
Pre-Bonded Technology	• •										
<b>Mixing Ratio</b> (Colour : Developer)	<b>1:1 Super Sync</b> or <b>Tonal Control</b> + 10 Volume (3%) <b>Matrix Cream Developer</b>										
Processing Time	Up to 20 minutes at room temperature										
Usage/ Technology	Great for clients who want to change their colour regularly Top uses: Colour Correction, Grey Coverage, Highlight, Tone, Root Shadow, Colour Refresh	Great for clients who are pre-lightened Top uses: Colour Correction, Grey Toning, Colour Refresh, Root Shadow, Balayage, Blonding, Glossing									
Grey Blending	When formulating for grey blending on up to 75% grey hair, we recommend using NN shades.	Not recommended for grey blending.									
Can Be Mixed With:	Only other Super Sync Shades	Only other Tonal Control Shades									
Vegan	0	0									

Alkaline Technology

No Ammonia Glossing Alkaline Demi

111

matrix

Blended • Possible 1 Level • **Base Shift** 



# Consultation Tonal Control

# **Super Sync**

The Alkaline Demi With SUPER Protection & SUPER Covergae!

	<b>j</b>
Colour Correction	1 step service from light to dark, choose a shade slightly warmer than the desired result.
Grey Coverage	NN's for up to 75% grey coverage or Neutrals/Warms for up to 50% grey coverage.
High N' Low	For full bodied lowlights, choose a shade slightly warmer and lighter or add Clear if the hair is porous.
Root Shadow	For full bodied shadow, or if there is any grey hair to blend, choose the darker, same or lighter shade, depending on the desired result.

#### **Colour Refresh**

Base to Root SoColor Shac	le: Mid	Mids + Ends Super Sync Shade:									
SoColor Blended Series	Pre-	Pre-Paired Super Sync Shade									
SoColor Reflect Series	Pre-	Pre-Paired Super Sync Shade									
SoColor HD Series	Pre-	Pre-Paired Super Sync Shade									
SoColor UL Series	Sup	Super Sync Sheer Pastels									
SoColor 500 Series	Sele	Select Level + Tonal Series Based On Desired Result									
SoRed Series	Sele	Select Level + Tonal Series Based On Desired Result									
Decoding Super Sync											
10NV         Tone           Extra Light         10: Indicates The Level         Tone           Neutral         N/.0: Primary Tone         Tone											
Blonde V/.2: Secondary Tone .0		Violet	Gold/Warm .3	Copper .4	Brown .5	Red .6	Jade .7	Mocha .8	Pearl .9		



Up To

75% Grey

Coverage\*

Formulated With Bond



HD-RR · High Definition · Pure Reflect · Red Tones · Visible On Dark Bases

High definition pure reflect red tones, zero background
Not to be mixed with any other shade within the Super Sync palette

HD Series is intermixable within itself

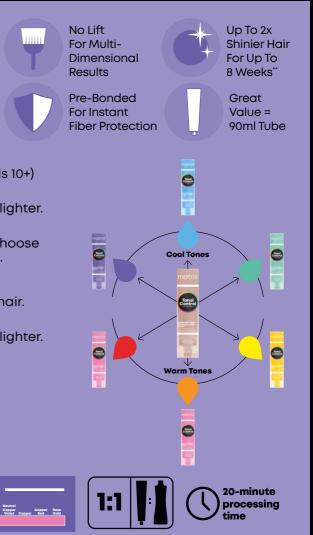


# **Tonal Control**

Our Most Predictable Acidic Gel Toners For Ultimate Post-Lightening Control.

Colour Correction	Use balancing tones without adding depth.
Grey Toning	BlondeMax shades are ideal on white hair to neutralise yellowing (Levels
High N' Low	Tone by choosing a shade up to 1 level l
Root Shadow	For a soft shadow or a lived-in colour ch darker shades such as 5NW, 5NGA, 7NA.
Balayage	To tone and keep the vibrancy, choose up to 1 level lighter than pre-lightened h
Blonding	Tone by choosing a shade up to 1 level l

The Multi-Dimensional Effect



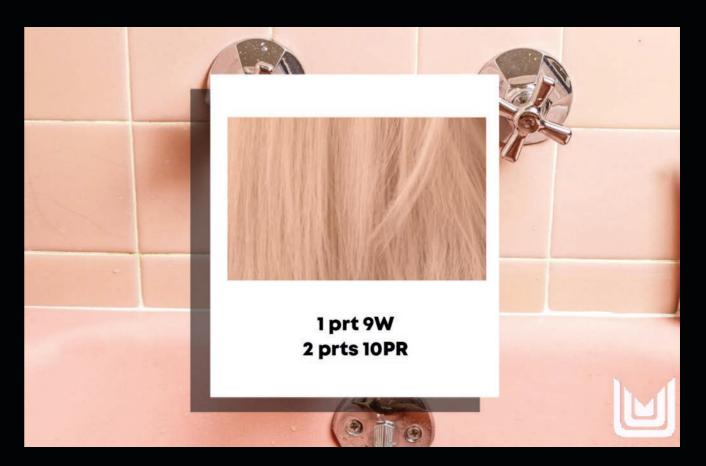
# **Favourite Formulas**

# **Tonal Control** Heffy-Inspried

Violet City









Scan for more



Scan for more

# Take Your Blonde Game To The Max! 5 High-Level Tonal Control Shades!

Our 1st pre-bonded acidic gel-cream toners for high level blonding and multi-dimensional results.

Violet Palette

Heights

ПP Snatche

Yellow Palette

**()(C):** Billionair



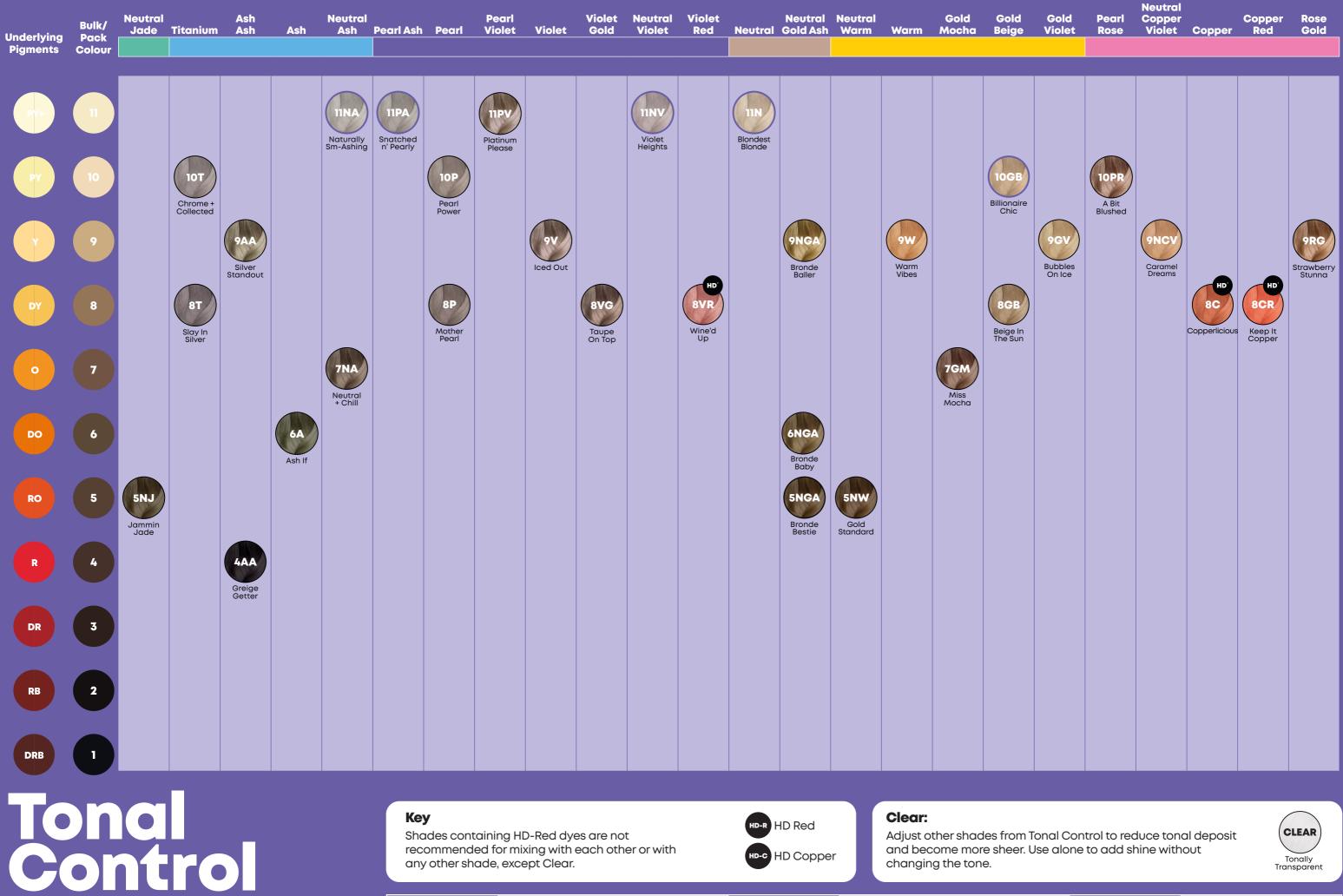


Blue Palette











**Mixing Ratio** 

Colour:Developer 1:1

Developer

10 Volume (3%) Matrix Cream Developer

# **Tonal Control FAQ's**

### When would I use Tonal Control vs. Super Sync?

Tonal Control is recommended for post-lightening toning and glossing. Super Sync is recommended for refreshing, lowlighting, root blending, colour correcting and grey blending.

### Does Tonal Control lift the natural hair colour?

No, Tonal Control does not lift the natural hair colour.

#### How is Tonal Control mixed?

Mix in a 1:1 ratio with 10 Volume Matrix Cream Developer.

#### Why are the shades already a colour when they come out of a tube? Are they direct dyes?

No, Tonal Control Pre-Bonded shades do not contain direct dyes. The colour that the shade is, as it comes out of the tube is it's bulk colour. Bulk colour is purely aesthetic and does not have any effect on the shade's performance or result.

#### How is Tonal Control applied?

Apply to dry or damp, towel-dried hair using a bowl and brush or applicator bottle. Allow to process for 20 minutes at room temperature.

### Can I apply on wet hair?

We recommend applying to dry or damp hair for best results.

# Does Tonal Control continue to oxidise after 20 minutes?

While there may be some residual dyes that could continue to process beyond the 20-minute mark, most will have developed by that point. Exceeding the 20-minute recommended timing could lead to darker that desired results. Conversely, removing before the 20-minute recommended timing could lead to premature fading.

# Why is real-time oxidation beneficial?

Unlike some toners on the market that can look dark very quickly, Tonal Control Pre-Bonded shades will gradually deepen over time as they process. This can help prevent rinsing too soon for fear that the toner has 'grabbed' too dark, too quickly.

### Is the real-time oxidation meant to be used as a time mechanism?

No, all shades have been validated for use after processing for 20 minutes at room temperature.

### **Does Tonal Control blend grey?**

While certain shades might have an effect on grey hair depending on the level and tone, a better option for grey blending is Super Sync Pre-Bonded.

# Reach All, Teach All

Education is the heartbeat of the Matrix brand. Whether you're fresh out of beauty college or looking to expand your skills, we offe online and hands-on education in multiple formats so you have education for all hair types and patterns at your fingertips 24/7.



# scan me for EduVibes



# Scan me for Tonal Control Learning Plan

# Access Booking 0800 028 3448

**Advisory Contact Details** 

UK: 0800 0304 034 ROI: 1800 535 616 salonadvice@uk.loreal.com

