

thehair[®] movement.

SALON PRICE LIST [NOVEMBER 2019]

shampoo

		Size	rsp	salon unit cost	case quantity	order code	barcode
	plump up fine	100 ml	£6.95	£3.76	8	T.SHAM.01.0100	0634114042146
		400 ml	£19.95	£10.81	8	T.SHAM.01.0400	0634114042238
		1000 ml	£49.95	£27.06	single	T.SHAM.01.1000	0634114042450
	bye bye dry	100 ml	£6.95	£3.76	8	T.SHAM.02.0100	0634114042153
		400 ml	£19.95	£10.81	8	T.SHAM.02.0400	0634114042245
		1000 ml	£49.95	£27.06	single	T.SHAM.02.1000	0634114042467
	fight the frizz	100 ml	£6.95	£3.76	8	T.SHAM.03.0100	0634114042160
		400 ml	£19.95	£10.81	8	T.SHAM.03.0400	0634114042252
		1000 ml	£49.95	£27.06	single	T.SHAM.03.1000	0634114042283
	love your curl	100 ml	£6.95	£3.76	8	T.SHAM.04.0100	0634114042177
		400 ml	£19.95	£10.81	8	T.SHAM.04.0400	0634114042269
		1000 ml	£49.95	£27.06	single	T.SHAM.04.1000	0634114042290
	build-up be gone	100 ml	£6.95	£3.76	8	T.SHAM.05.0100	0634114042184
		400 ml	£19.95	£10.81	8	T.SHAM.05.0400	0634114042276
		1000 ml	£49.95	£27.06	single	T.SHAM.05.1000	0634114042306

conditioner

		Size	rsp	salon cost	case size	order code	barcode
		100 ml	£6.95	£3.76	8	T.COND.01.0100	0634114042191
		400 ml	£21.95	£11.89	8	T.COND.01.0400	0634114042412
		1000 ml	£59.95	£32.47	single	T.COND.01.1000	0634114042313
		100 ml	£6.95	£3.76	8	T.COND.02.0100	0634114042207
		400 ml	£21.95	£11.89	8	T.COND.02.0400	0634114042429
		1000 ml	£59.95	£32.47	single	T.COND.02.1000	0634114042320
		100 ml	£6.95	£3.76	8	T.COND.03.0100	0634114042214
		400 ml	£21.95	£11.89	8	T.COND.03.0400	0634114042436
		1000 ml	£59.95	£32.47	single	T.COND.03.1000	0634114042337
		100 ml	£6.95	£3.76	8	T.COND.04.0100	0634114042221
		400 ml	£21.95	£11.89	8	T.COND.04.0400	0634114042443
		1000 ml	£59.95	£32.47	single	T.COND.04.1000	0634114042344

masque

		Size	rsp	salon cost	case size	order code	barcode
		20 ml	£5.95	£3.22	8	T.MASQ.01.0020	0634114042399
		100 ml	£16.95	£9.18	8	T.MASQ.01.0100	0634114042405
		120 ml	£19.95	£10.81	8	T.MASQ.01.0120	0634114042474
		400 ml	£59.95	£32.47	8	T.MASQ.01.0400	0634114042481
		1000 ml	£120.00	£65.00	single	T.MASQ.01.1000	0634114042498

finishing & styling

		Size	rsp	salon cost	case size	order code	barcode
	boost it up [protein spray]	100 ml	£12.95	£7.01	8	T.FINI.01.0100	0634114042351
		400 ml	£24.95	£13.51	8	T.FINI.01.0400	0634114042368
	so smooth [finishing cream]	20 ml	£5.95	£3.22	8	T.FINI.02.0020	0634114043013
		120 ml	£19.95	£10.81	8	T.FINI.02.0120	0634114042375
	the curl [defining cream]	20 ml	£5.95	£3.22	8	T.FINI.03.0020	0634114043020
		120 ml	£19.95	£10.81	8	T.FINI.03.0120	0634114042382

in-salon treatments

		Size	rsp	salon cost	case size	order code	barcode
	nice and smooth [smoothing treatment]	100 ml	n/a	£40.00	single	T.SMOO.01.0100	0634114042504
		400 ml	n/a	£140.00	single	T.SMOO.01.0400	0634114042511
		1000 ml	n/a	£300.00	single	T.SMOO.01.1000	0634114042528
	fight damage [shot]	50 ml	£16.95	£9.18	8	T.SHOT.01.0050	0634114042542
		400 ml	n/a	£45.00	1	T.SHOT.01.0400	0634114042535

salon order packs



The Converted 1000ml

20X
applications



The Dabbler 400ml

8X
applications



The Tester 100ml

2X
applications



The Repair Shot

65X
applications

salon cost
applications
cost per application [approximate]
salon income value [based on rsp £60 per application]

£400	£200	£60
20X	8X	2X
£20 per application	£25 per application	£30 per application
£1,200	£480	sampler pack

£65
65X
£1/app
£325 [based on rsp £5 per application]

included are the in-salon treatments
build-up be gone [deep cleanse exfoliator shampoo]
nice and smooth [smoothing treatment]
the miracle [masque]
fight damage [damage repair shot]

1000 ml	400 ml	100 ml
1000 ml	400 ml	100 ml
1000 ml	400 ml	100 ml

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-
1000 ml
400 ml

and the travelers for your guests
the hair movement [100ml shampoo]
the hair movement [100ml conditioner]
the miracle [20ml masque]

20X any [100ml shampoo]	8X any [100ml shampoo]	2X plump up fine [100ml shampoo]
20X any [100ml conditioner]	8X any [100ml conditioner]	2X bye bye dry [100ml conditioner]
20X the miracle [20ml masque]	8X the miracle [20ml masque]	2X the miracle [20ml masque]

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order code
barcode

T.PACK.01.1000	T.PACK.01.0400	T.PACK.01.0100
0634114042559	0634114042566	0634114042573

T.PACK.02.0400
0634114042580